

AUTOMOTIVE INDUSTRY 4.0

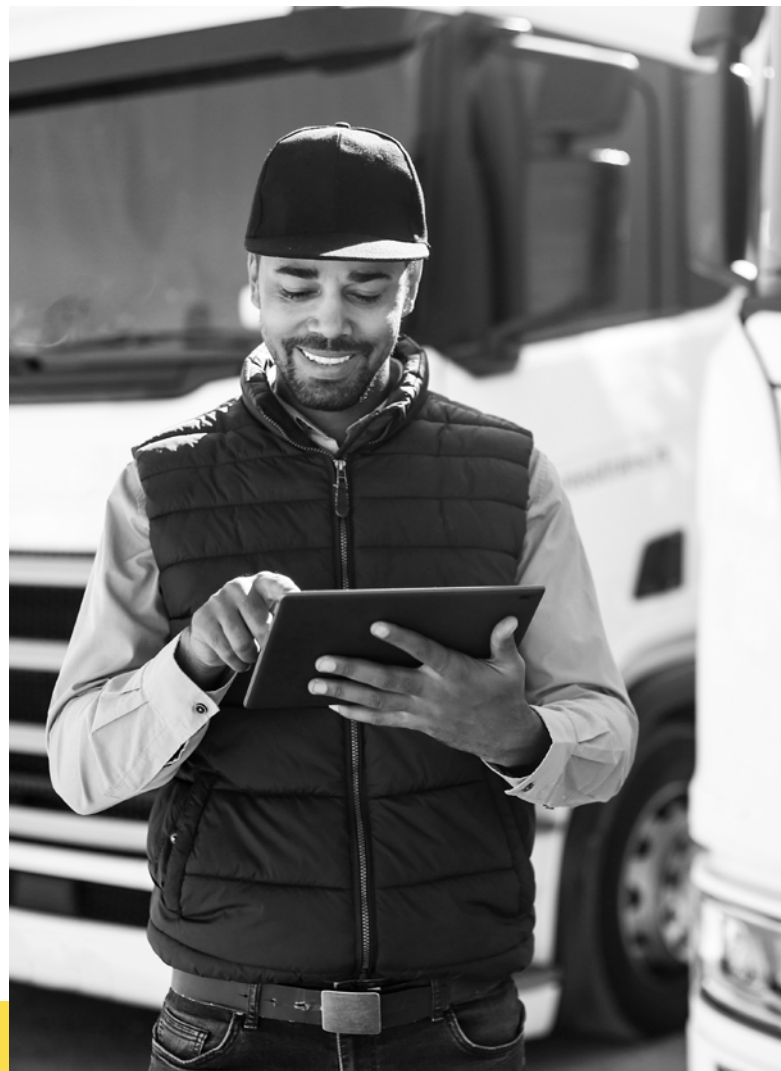
# RELIABLE SUPPLY CHAIN PLANNING FOR AUTOMOTIVE SUPPLIERS

Complex structures, a multitude of different parameters, and rapidly changing production logistics conditions are shaping the day-to-day production activities of automotive suppliers. Paired with industry-specific challenges such as optimal use of production resources, high dependence on available personnel and customers ordering at increasingly short notice, this factor makes end-to-end supply chain planning absolutely essential for automotive suppliers.

Our software solutions make this possible – from sales forecasting to procurement planning and detailed planning. Thanks to our many years of experience with automotive suppliers, both within and outside the German-speaking market, we are able to find the optimal solution for your future supply chain management, including responsive and cost-effective production.

Our products are all fully integrated into SAP ERP and S/4HANA and provide optimal support for or complement your existing processes. Our modular product portfolio allows us to address the SCM issues that appear to be the most promising at the moment: automation of detailed planning, digitisation of the S&OP process and incorporation of forecast figures from suppliers or customers in accordance with the VMI concept.

**Work with us to design your Supply Chain Management 4.0 processes!**



# ORSOFT Enterprise Workbench

Monitor globalised value chains in real time through end-to-end supply chain optimisation

Disruptions to traditional sales and operations planning pose a major obstacle for automotive suppliers today. Reported volumes from the generally small number of customers are very volatile and thus have a major impact on the sales of the entire company. This means that in order to be able to supply customers on time, a high level of safety stock of intermediate products is necessary throughout the supply chain, which unnecessarily ties up a lot of capital.

The ORSOFT Enterprise Workbench helps companies to better forecast future sales volumes while simultaneously checking which raw material quantities, safety stocks and transports are needed throughout the supply chain in order to produce at optimal costs. Forecasting and demand planning with volatile demand curves are made significantly more accurate with the help of artificial intelligence and machine learning.

Sales & operations planning makes it possible to tactically and operationally simulate which staff capacities will be needed in the long term for the forecast figures. A long-term overview of the necessary raw materials also makes it possible to respond tactically to price fluctuations for raw materials and to avoid high stock levels.

## Expected added value from an introduction:

- Improvement of forecast accuracy by 5-20%
- Reduction of transport costs to distribution centres and to the customer by 5-10%
- Reduction of capital commitment through a decrease of safety stock by 2-5%
- Reduction of costly extra shifts by 20-50%.
- Reduction of raw material costs by 2-5%
- Improvement of the efficiency of operational planning and IT support by 20-80%
- Rise in customer commitments by 2-5% on the desired date

The solution is based on the production logistics model of SAP ERP and SAP S/4HANA. The capacity check is not based on coarse volume-time requirements, but on scheduling, taking into account relationships, shifts and other restrictions. This involves interactive, simulation-based planning processes which replace the previous batch-oriented processes, and rough planning becomes a seamless extension of detailed planning with additional capacity reserves freed up for important customers.

## Technical highlights:

- Real-time simulation platform with in-memory technology
- Elimination of duplicate data storage through certified RFC interface
- 100% compatible with SAP user management
- Machine learning and artificial intelligence form the basis of planning algorithms

## The advantages of the “ORSOFT Enterprise Workbench” at a glance:

- Global single point of truth for the supply chain through certified integration in SAP ERP and SAP S/4HANA
- Forecasting methods supported by machine learning for the sales planning process
- Simultaneous material and resource planning to balance available capacity and capacity requirements for the next 24 months
- Simulation of the impact of strategic investments in new products, equipment and production facilities
- Consideration across factories, including multi-stage supply chains, in order to be able to counteract delays/bottlenecks at an early stage
- Reliable overview of raw material and personnel requirements to ensure a high OTIF percentage

# ORSOFT Manufacturing Workbench

## Simultaneous material and multi-resource planning

The challenges that automotive suppliers face when it comes to detailed planning are manifold: orders from customers placed at short notice, frequent rescheduling due to staff shortages in the production area or frequent changes in the set-up of the production machines.

This complexity can only be managed with a detailed planning tool that can simulate and optimise both capacities and material flows.

The ORSOFT Manufacturing Workbench follows the principles of advanced planning and scheduling and offers interactive material and simultaneous resource planning with the possibility to create planning scenarios and collaboratively select the desired scenario based on key figures. Additional industry enhancements such as the ability to integrate maintenance orders into the plan, to plan production resources/tools as an additional dimension or to map furnace operations for work steps that are to be processed simultaneously, allow the production process to be mapped digitally in accordance with the digital twin principle.

### Expected added value from an introduction:

- Reduction of capital commitment through a decrease of safety stock by 3-10%
- Reduction of setup times by 10-50%
- Improvement of the efficiency of operational planning and IT support by 20-80%
- Improvement of OTIF by 5-10%



Based on SAP ERP or SAP S/4HANA data, the software provides an immediate overview of capacity utilisation, material flows, delay situations and material key figures – even across different locations.

### Technical highlights:

- High-performance response through local RAM database with the possibility of planning in real time
- Elimination of duplicate data storage through certified RFC interface
- 100% compatible with SAP user management
- Planning can be automated according to the principle of autonomous planning

The ORSOFT Manufacturing Workbench supports manual processes (in Gantt chart as well as daily charts) as well as automated planning, in which human intervention is only required for regulation. All partial solutions are not only used as APS systems or control stations, but existing SAP processes can also be reused, for example, online ATP and CTP checks can be called up directly from SAP transactions at the touch of a button. Users receive current and reliable information on delivery dates and prices immediately during the sales process.

### The advantages of the “ORSOFT Manufacturing Workbench” at a glance:

- Simultaneous capacity and material flow planning with the option of integrating maintenance, personnel, production resources and tools, or projects
- Automatic scenario generation for easier selection of the optimal production plan
- ATP, CTP and PTP checks directly from the customer entry
- Quick increase in value through piloting by means of a certified interface
- Allows flexible planning solutions adapted to customer needs based on standard products

# ORSOFT LabScheduling

Laboratory planning as part of an integrated planning process from planning through to quality controls

Customer expectations for the highest quality are constantly increasing. These days, automotive suppliers who do not have appropriate quality control quickly lose orders and, in the worst case, can lose the customer entirely to the competition. Quality control involves a massive demand for personnel and equipment in order to carry out tests after goods receipt, before dispatch and alongside production processes. Inadequate capacity previews of (end) products that need to be tested can quickly cause new bottlenecks in production and thus lead to delays in laboratories and even late deliveries to customers.

ORSOFT LabScheduling enables integrated laboratory planning on the basis of production planning in ERP up to the evaluations from the LIMS. Capacity analysis, capacity planning and detailed planning are supported at the process level. This allows for precise capacity forecasts and the early detection of capacity bottlenecks in the laboratories.

## Expected added value from an introduction:

- Improvement of OTIF by 3-8%
- Improvement of the efficiency of the testing staff by 10-30%
- Improvement of laboratory throughput by 5-15%

In conjunction with detailed planning, real-time data processing allows flexible reactions to changing business events and agile detailed planning of the laboratories. This leads to a high level of planning transparency. In turn, quality inspectors and supply chain management can track the entire business process across the long, medium and short-term planning horizons.

Additional functions enable the prioritisation of tests in relation to the requirements of the production, procurement and sales departments. It is also possible to assign inspection lots to employees in order to take different employee qualifications into account.

## Technical highlights:

- High-performance response through local RAM database with the possibility of planning in real time
- Flexible connection to external databases and all common LIMS systems
- There is an integration by design for the group's own LIMS from the company QDA
- Compatible with all classic detailed planning solutions
- Seamless transition from simulated inspection lots/ test procedures to real tests
- Access to planning results via web frontend

## The advantages of "ORSOFT LabScheduling" at a glance:

- Extension of the classic supply chain through the inclusion of simulated quality inspections
- Short, medium and long-term capacity preview for future audits
- Optimisation of the use of equipment, personnel and testing resources
- Automatic levelling of the simulated tests available as standard
- Fast responses thanks to real-time data processing and complex simulation capabilities

Do you have specific questions about how to take your supply chain management to the next level?

Get in touch →